



SALES SOCIETY

Learning. Networking. Connecting



Date	Day	Activity/Topic	Time	Location	Participants & Facilitators
Sept 15	Thurs	In Person Industry Fair Kick-Off	6:00PM	In-Person CBC 233	Various Corporate Sponsors Sales Society Members
Sept 20	Tues	Virtual Industry Fair Kick-off	6:00PM	Zoom	Various Corporate Sponsors Sales Society Members
Sept 22	Thurs	Altria Workshop Managing Customer Relationships	6:00PM	TBD	Sales Society Members
Sept 29	Thurs	Panel Discussion Finding Your Passion in the World of Sales	6:00PM	TBD	Various Corporate Sponsors Sales Society Members
Oct 4	Tues	Professional Development All Experience Matters Resume Building Keywords	6:00PM	TBD	Sales Society Members
Oct 6	Thurs	Salesforce PST Training Bootcamp	6:00PM	TBD	Sales Society Members
Oct 12-14	Thurs-	Panther Sales Tournament (PST)			
Oct 18	Tues	Professional Development Build Your Perfect Credit Score	6:00PM	TBD	Sales Society Members
Oct 20	Thurs	HubSpot Workshop Social Selling	6:00PM	TBD	Sales Society Members
Oct 27	Thurs	Panel Discussion How to be a better Closer	6:00PM	TBD	Sales Society Members Various Corporate Sponsors
Nov 1	Tues	Professional Development How to Land Your Dream Job	6:00PM	TBD	Sales Society Members
Nov 3	Thurs	Miami Heat Workshop The Customer Experience	6:00PM	TBD	Sales Society Members
Nov 10	Thurs	KnowBe4 Workshop Handling the Objections	6:00PM	TBD	Sales Society Members
Nov 15	Tues	Professional Development Ensuring an Interview with a Recruiter	6:00PM	TBD	Sales Society Members
Nov 17	Thurs	Industry Night	6:00PM	RB 307B	Various Corporate Sponsors Sales Society Members
Nov 21	Mon	Sales Social/Game Night	7:00PM	TBD	Various Corporate Sponsors Sales Society Members